1. Are you licensed?

2. Do you have insurance?

3. Will your crew be independently insured or insured under you?

4. How long have you been running your own crew?

5. How many guys do you have on your crew?

6. Do you have a list of references?

7. Will you be using subcontractors on this project?

8. Do you give written warranties?

9. Where is your office?

10. Have you ever had disciplinary action filed against you?

11. Have you ever declared bankruptcy?

12. What is the most complicated job you have done?

13. What does communication look like between you and your customers?

14. What makes a job site efficient and effective?

15. How many projects do you have going on right now?

16. Tell me your thoughts and history on change orders.